



COLORADO ASSOCIATION OF SCHOOL BOARDS





# What is BuyBoard?



# Overview

- **BuyBoard is a Purchasing Cooperative**
- **18 year history**
- **Meets all state bid laws**
- **Gains members access to a wide range of vendors with pricing based on national volume levels**
- **Procurement professionals oversight of RFP process**
- **Helps provide funding to enhance public education**
- **Free to join**



# Overview

- **BuyBoard is governed by an eight member Board of Trustees**
- **Currently represents over 6,500 entities, (city, county, school, public university/college, other local government agencies, non-profit agencies, private school/college)**
- **Membership in 47 states**
- **29 general commodity groups that range from pencils to school buses and fire trucks**



# Members Benefits

- Members reduce procurement cycle and costs
- Because BuyBoard vendors have gone through the competitive bid process, the program meets state procurement requirements
- No more RFPs
- Procurement staff will not have to go through preparing specifications, advertising bids, reviewing proposals, awarding bids, and defending awards

# Marketplace Today

**What are Members looking for?**

- **A legal pathway to purchase that saves time and money**
- **A trusted and transparent source for legally awarded contracts**
- **Quality products, equipment, and services**
- **Companies who can perform and deliver**
- **Options and choices**
- **Companies who understand why they are a part cooperative purchasing program**



# Cooperative Value

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## Member Benefits

- **Compliance with state procurement requirements**
- **Competitive pricing**
- **Reduced procurement cycle**
- **Saves administrative time and cost**
- **Vendor selection and choice**
- **Online Request For Quote (RFQ) feature**

# Cooperative Value

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## Vendor Benefits

- **Streamline and focus the selling efforts**
- **Reduce individual bid responses**
- **Member ability to choose their company**
- **Increase business opportunities**



# BuyBoard Request for Quote (RFQ)

## Member Benefit

All Electronic (online)

No Advertising / Mailing Costs

Faster Response Time

Pre-screened Vendors

Auto Tabulate / Award

## Vendor Benefit

All Electronic (online)

No Mailing Costs

Faster Turn Around

Confidential

Pricing History

# ***How to join BuyBoard — What happens next?***

1. Go to [www.buyboard.com](http://www.buyboard.com) to self-register
2. Gina Montoya with the BuyBoard will then activate your group within the BuyBoard - a six digit number will be assigned and can be used by all; RFQ and Shopping rights alone are authorized through the assigned number
3. David Ricketts or Tamara Sites will assist in changing rights for the Group Administrator and initial PO Submitters
4. Share the Vendors you know and love to do business with!  
Vendors can register at [www.vendor.buyboard.com](http://www.vendor.buyboard.com) or  
we will be happy to contact and assist with the registration process.

**David Ricketts 913-424-5758**  
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**Susie Griffin Butler (CASB) 303-832-1000**

